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MARKET ABUSE: THE EU LEGAL FRAMEWORK

This work intends to briefly describe the European legal framework in the field of market abuse, and the economic and historical reasons behind the most recent legislative acts.

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Put

The economic background: the link between fairness and economic growth The financial crisis in the USA in 2007-2008 warned policy makers about the importance of trustworthiness and banking and financial law. These elements are essential for the development of a market especially retail investors, can operate safely, being aware of the risks they might face and gain.

Notions as transparency and fairness are imprinted on the mind of regulators, in Europe as of the world. They lead to an increase in investments and, broadly speaking, to a better financial environment. Investors need to reacquire trust in the market in order to establish a new situation of stability.

The efforts made to favour the wished improvement in terms of integrity and transparency are becoming more and more evident. The analysis of the latest legislation allows to better understand this tendency. In the context of the abovementioned policy are the recent rules concerning the banking union (Reg. 1024/2013 UE, and the single rulebook), the patrimonial requirements for banks (the so-called CRD IV), the ADR systems (Dir. 2013/11 UE). In the American system, the major reform regarding banking and consumer protection is the Frank-Dodd Act, dated 2010.

Market abuse: the legal sources in EU law. From harmonization to uniformity The main concern for our purposes is financial market legislation and how legislators intend to achieve transparency, fairness of markets, in the interests of all the operating subjects. In this paper, the market abuse regulation, its evolution and its objectives is necessary.

Firstly, it is crucial to underline the economic idea on which this specific regulatory framework is based. In the last decade, an ultra-liberal point of view was abandoned in favour of a more realistic approach. Investors cannot simply rely on good faith and cooperation from issuers and their managers. A more severe regulation is necessary if the regulator wants to pursue a smooth and fair financial market.

Integrity and transparency are the main ideas conveyed by the market abuse regulation by the legislator. The European institutions' first intervention in the field of market abuse can be traced back to the Directive 2003/6 CE on insider dealing and market manipulation ("MA Directive").

Nevertheless, it was immediately clear that, to function properly, this regulatory framework needed a strong implementation and enforcement. This aspect was also emphasized in the "de Larosière Report". This paper underlined that, in order to have a more efficient regulation, it is necessary to avoid the distortion of competition between one member State and another. Furthermore, using the legislative instrument of the Directive might leave too much space to a wide variety of interpretations, moreover, to delays in effective implementation of legislation.

For these reasons, EU regulators decided to change the legislative technique and the 2003 by Regulation 596/2014 EU (“MAR”) and Directive 2014/57 EU (“New MA Directive”). approach, a greater level of harmonization should be achieved. Consequently, it is possible European legislator in this field is to obtain uniformity through the use of the Regulation to all the member States. Certainly, this is not unusual in EU law, since this kind of approach the last years, especially when the protection of a weaker part is needed, as in the case of re the Regulation has recently been supplemented by the Commission Delegated Regulation 20

The illustrated regulatory framework is not only made of legislative acts, but it also standards issued by ESMA in July 2016, which implement the MAR as regards administrative adopted by national competent authorities (NCAs) and the submission of information from according to articles 30,31,32 of MAR^[3].

Moving to a deeper analysis of the scope and the text of the abovementioned legislative text that the main objectives pursued by the legislator with the MAR are not different from those. This clearly emerges from the words used in the Recital 2 of MAR, which state that the efficient and transparent financial market requires market integrity. The smooth functioning public confidence in markets are prerequisites for economic growth and wealth. Market abuse financial markets and public confidence in securities and derivatives».

Even though the keywords used are the same when stressing out the relationship between smooth functioning and economic growth, the MA Regulation represents a significant step for regulation. Not only does MAR reflect the changes in the structure of financial markets re 2014^[4], but it also tries to solve some of the already mentioned difficulties, which made its purposes pursued by the legislator^[5]. In particular, it aims to reduce differences in punishment States, through the cooperation between ESMA and National Authorities, and to simplify rules businesses^[6].

The three typical conducts of market abuse There are three kinds of conduct that typical regime: “insider dealing” (art. 8 MAR), “unlawful disclosure of inside information” (art. manipulation” (art. 12 MAR).

Insider dealing According to art. 8, par. 1, MAR, insider dealing arises when «a person possesses and uses that information by acquiring or disposing of, for its own account or for the account or indirectly, financial instruments to which that information relates». The Regulation also consisting in delaying or modifying an order related to the relevant financial instrument as the European law does not allow to convince or recommend another person to engage in insider

Therefore, it can be noticed that the aim of the article in question is wide enough to include all conducts. In particular, the legislator focuses on all the possible manifestations of insider

happens indirectly or through the influence exercised over another individual. The main purpose is to clarify to understand if an action falls within MAR regime are, from an objective point of view, “person who possesses inside information” (art. 7 MAR) and, from a subjective point of view, “person who possesses inside information” (art. 8, par. 4, MAR). Those are the elements which define the scope of the provisions that can be applied.

On the one hand, inside information is «information of a precise nature, which has not been disclosed directly or indirectly, to one or more issuers or to one or more financial instruments, and whose disclosure to the public, would be likely to have a significant effect on the prices of those financial instruments or of related derivative financial instruments»^[7]. The choice of the legislator is to exclude general information from the scope of the considered provisions.

Furthermore, to decide whether a conduct is illegal, it is decisive to establish if the information affects the price of the related financial instruments. This issue probably constitutes the core of the controversy related to the effective application of the regulation concerning insider dealing, especially in the case of price-sensitive information. The most appropriate method of evaluation that could be adopted is the “price sensitivity test”. Accordingly, the information is price-sensitive if a reasonable investor could use it as the basis for investment decisions taking into account the ex ante situation, the reliability of the source, and all the market variables.

On the other hand, art. 8, par. 4, MAR, clarifies that the provision applies to every person who has a relationship with the issuer of the involved instruments, the so-called “primary insiders”^[9]. The provision also takes into consideration the situation of the “secondary insider”, a person who «possession of inside information under circumstances other than those referred to in the first subparagraph where that person is not a primary insider»^[10].

In order to make the Regulation applicable to the conduct, it is also necessary that the insider uses the information and that, thanks to this, he takes an unlawful advantage. As regards the nexus of causality between the possession of the information and its use, art. 9 MAR establishes some relevant exceptions^[11].

As for causality, it could be useful to consider the decision of EUCJ in the Spector photo case. The decision clarifies that «the fact that a person possesses inside information which he knows and uses to acquire or dispose of financial instruments to which the information relates as a rule signifies in itself that he “makes use” of the information. In situations where the possession of inside information does not influence the action of a person, mere knowledge of inside information does not imply use of that information»^[13]. The principle ruled by EUCJ responds to the need to find an efficient application of the legislation on market abuse, which has the main aim to defer to the market the right to defence, according to which a person should have the actual possibility to act on the information. Therefore, there must be proven consequentiality between the possession of the information and its use, which shall consist in the use of this information.

Unlawful disclosure of inside information The second category of conduct which constitutes a normal exercise of an employment, profession or duty. According to art. 10 MAR, possesses inside information and discloses that information to any other person», except when it constitutes a normal exercise of an employment, profession or duty.

The most interesting and innovative aspect of the Regulation, with regards to this type of conduct of market sounding (art. 11 MAR) within the case of «normal exercise». This is an effort based upon the consideration that this specific conduct can be useful, when not essential, especially in a time characterised by lack of confidence towards the market^[14]. Nevertheless, in order to warn about the importance of such a disclosure, stipulates that «a disclosing market participant, when conducting a market sounding, specifically consider whether the market sounding will constitute an unlawful disclosure of inside information». In this case, a record shall be written and it could be transmitted, upon request, to the competent authority. It can be noticed, again, how the legislator tries to properly balance the interests of investors of market and its efficiency.

Market manipulation To conclude with the description of the three kinds of market abuse «market manipulation», has to be examined. In this case, the legislator opts for a quadrilateral specific conduct, also introducing a new concept, not previously contemplated by MA Directive

The first category of market manipulation is defined by art. 12, par.1, (a), MAR and covers activities in a particular context. The provision stipulates that «market manipulation shall consist of the following activities: (a) entering into a transaction, placing an order to trade or any other behaviour with the aim to give, false or misleading signals as to the supply of, demand for, or price of, a financial instrument, a commodity contract or an auctioned product based on emission allowances; (ii) securing, or attempting to secure, the price of one or several financial instruments, a related spot commodity contract or an auctioned product based on emission allowances at an abnormal or artificial level». Therefore, the article applies to a transaction, and aims to avoid that the market could receive misleading information and consequently the price of the financial instrument might be changed. An exemption is provided if the activity could be defined as «normal market practice», under art. 13 MAR^[15].

The second category, defined by art. 12, par.1, (b), MAR, applies to the conduct consisting in a transaction, which affects the price of one or several financial instruments that employs any other form of deception or contrivance.

In addition, the third concept of market manipulation is the information dissemination that aims to determine false or misleading information to the supply or the price of a financial instrument.

Finally, as already mentioned, the Regulation has introduced a new hypothesis of market manipulation. The provision of art. 12, par.1, (c), MAR, refers to disseminating false or misleading information

so that the calculation on the benchmark can be manipulated. It must be noticed that the benchmark, contrary to the other hypothesis which generally refers to the supply or price instrument. The reason for this new category of market manipulation is probably to prevent the capability of some Eurozone States to repay their sovereign debt, a very common phenomenon in the years of crisis^[17].

Prohibitions and exemptions In conclusion, in order to have a complete overview about market abuse, the system of prohibitions and exemptions provided by MAR has to be examined. Articles 17 and 15 MAR firmly forbid to engage, or even attempt to engage, in insider dealing, unlawful market manipulation.

However, the legislator leaves a certain margin of flexibility. Firstly, the prohibition of insider dealing does not apply in case of trading in own shares, buy-back programs, and trading for the stabilization of securities, if conditions indicated in MAR recur. Moreover, the Regulation allows exemptions in pursuit of monetary, exchange rate or public debt management policy^[18]. It is not only economic and political reasons that must justify exemption to a regime that otherwise would become too restrictive, but also the purposes pursued by policy makers.

In addition, to favour the smooth functioning of the market, art. 13 MAR provides for the concept of «accepted market practice», so that operators could finalize the transactions which fit the concept. Conduct which is not likely to alter the market's equilibrium, but might rather have a positive effect on efficiency or liquidity, then it should be permitted. In this case, the role of NCAs is very important: they must declare whether the exemption applies or not, after consultations with ESMA and the relevant national financial service providers and consumers^[19].

The importance of prevention Nevertheless, the European regulator was conscious that the system of exemptions is not enough to assure the proper effectiveness of MAR. As for the banking sector, prevention is crucial to stop illegal conducts happening before they can actually produce the damage, which is irreversible with an ex post intervention.

On the one hand, market operators and investment firms must have an efficient system of monitoring and detect market abuse. If a person is aware of a transaction which might be prohibited, it must be reported «without delay» to the competent authority^[20].

Public disclosure of inside information On the other hand, the most important aspect of the regulation is the one referring to disclosure of inside information. Not only are companies and firms subject to negative obligations, but they are also placed in a situation of transparency towards public opinion, speaking, the market itself. This means that they must make some key information public, to avoid market abuse.

The challenge for policy makers is to determine when information must be disclosed and From one point of view, disclosure is a high cost for companies that go public, probably into account. From another point of view, transparency in a transaction means that parti Moreover, information are essential for investors, as they could be convinced to invest market^[21].

The aim of art. 17 MAR, which regulates disclosure, is to preserve market integrity, therefo the public as soon as possible of inside information that directly concerns the issuer». It something must be revealed to the public, the notion of “inside information” is again cruci most recent statements by the EUCJ. It is useful to underline that not all the inside informati of the disclosure but only those which directly concern the issuer. The provision also establi must be disclosed, in a way that permits «fast access and complete, correct and timely asse: by the public»^[22].

Therefore, European companies are subject to a continuous, constant flux of information th this respect, the Regulation differs from the USA, where the duty to disclose arises only in and companies are generally allowed to stay silent. Nevertheless, US firms must update, c the information given are true, which makes the two regimes quite similar indeed.

The most problematic aspect that MAR must solve about the specific issue of disclosure the information must be made public is essential, in order to avoid that the announcemen could rely on misleading or false information, which could lead to an even worse effect fo pricing and, consequently, the investors’ protection.

Therefore, the choice made by the legislator after a long debate in the European Institution “tie-in approach”, according to which the disclosure must start when the information is qua is a right to delay disclosure in certain circumstances, which is broader in case of a pr approach is reflected by art. 17, par. 4, MAR. The provision allows issuers, under their ow disclosure where: «(a) immediate disclosure might prejudice the legitimate interest of th delay of disclosure is not likely to mislead the public, (c) the issuer is able to ensu information». The rationale behind this allowance is to avoid a serious danger to the viabi giving misleading information to the public.

In addition, and this represents the element that the Regulation adds to the classica subparagraph of art. 17 MAR rules the case of protracted process, which occurs in stage accepts the idea that delay should be allowed in case of multi-stage ongoing process, beca might jeopardise the prospect of actually concluding the transaction^[24]. Furthermore, an inf a complicated process is not concluded yet, could mislead the public. Nevertheless, art. market participant that has used the right to delay informs the competent authority about the delay, explaining which of the conditions set by MAR were fulfilled.

Furthermore, art. 17 MAR allows delay also where financial stability is at risk (art. 17, par obligation of notification to the national competent authority described above.

As regards “selective disclosure”, art. 17, par. 8, MAR states that if the information is disc the normal course of exercise of an employment, profession or duty, they must make com disclosure of that information». Consequently, the obligation that arises from art. 17 significant use of selective disclosure. As a result, only information that cannot be defined selectively.

In conclusion, art. 18 MAR, with the same purpose to prevent and detect market abuse conc provisions that force market participants to be in a condition of transparency, makes issuers This list should contain the names of all the people who might have access to inside i promptly updated and transmitted to competent authority^[25]. This is an important instrum makes the authority aware of the individuals who are more likely to manage inside informat control and detection should be easier. For this reason, art. 18, par. 2 MAR states that «iss on their behalf, shall take reasonable steps to ensure that any person on the insider li applicable to insider dealing and unlawful disclosure of inside information».

Conclusion: the importance of enforcement This brief analysis of the main provisions how complex the market abuse regime is. Regulating such an issue requires choices that h financial system and, indirectly, on real economy. The legislator should respond to dif contrasting interests.

From this point of view, the Regulation that has just come into force represents an importa regulator, which takes place in a wider context of economic reforms tending to economic sta

Nevertheless, it must be underlined that the real effectiveness of a set of rules can l enforcement, both public and private.

As far as public enforcement is concerned, the MAR aims to a strict cooperation betwe National authorities shall ensure the application of the Regulation within their territory ESMA, and issue the administrative sanctions set by national laws, in accordance with the the European legislator^[27]. Criminal sanctions are provided by the New MAD, which mus member States in their Codes.

ESMA’s task is to develop draft regulatory technical standards (RTS) and imple (ITS) regarding the main points of the Regulation. In addition, ESMA received two man Commission to provide technical advice to assist the Commission in drafting the delega

help a coherent and effective application of market abuse legislation throughout all the EU.

As for private enforcement, MAR represents a guarantee for all the protagonists of finance for investors. The importance of both national and EUCJ jurisprudence is relevant in Regulation.

However, real confidence in the effectiveness of MAR relies on the possibility to obtain access to Courts. For this purpose, it is essential to allow fast and cheap access to justice, otherwise it is substantially neutralized. Therefore, it is really important to favour the development of Alternative Dispute Resolution (ADR), which allows quick and not expensive resolution of disputes. In this respect, the development of ADR in all the member States must be underlined, as mentioned in Regulation 11/13 EU. In addition, the development of ADR is also mentioned by art. 81, par.2, (g), of the Arbitro Bancario Finanziario (ABF), in the banking sector, and the recently introduced Arbitro Finanziario (ACF), in the financial sector, are two examples of this legislative tendency.

In conclusion, it can be said that the improvement of private enforcement and the clarification among the public national authorities are the two keys to ensure the good functioning of financial markets to reach financial stability and economic growth^[28].

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[1] M. Haentjens, P. De Gioia, European banking and financial law, Routledge, 2015, p. 42.

[2] For more details on the Report, see http://ec.europa.eu/internal_market/finances/docs/de_1113_en.pdf

[3] The full text of ESMA standards can be found at https://www.esma.europa.eu/sites/default/files/library/2016-1171_final_report_mar_its_sanctions_en.pdf

[4] For instance, it also applies to MTF and OTC markets. In addition, the MAR applies to instruments not covered by point (a), (b) or (c), the price or value of which depends on or is derived from the price or value of a financial instrument referred to in those points, including, but not limited to, contracts for difference», see art. 2, par.1, let. d) of MAR. This is a way to make obligations regulated and non-regulated markets symmetrical.

[5] M. Haentjens, P. De Gioia, *European banking and financial law*, cit., p. 43.

[6] M. Sepe, *Abusi di mercato*, in F. Capriglione, *Manuale di diritto bancario e finanziario*, C

[7] art. 7, par.1, (a), MAR. The same article, at (b) and (c), provides a definition of inside information for commodities, derivatives and emission allowances and auctioned products.

[8] For a clarification about the concepts of “inside information” and “price-sensitive information”, see the ruling EUCJ (C-118/11), *Markus Gelb v Dai* (2012), <https://curia.europa.eu/juris/document/document.jsf?docid=12466&doclan=EN>. For a more detailed analysis, see (2013), *Lafonta v AMF*.

[9] In particular, the provision mentions people involved in the management of the company, the company, individuals who know the inside information because they are employed by the company in criminal activities.

[10] art. 8, par. 4, MAR.

[11] art. 9 MAR individuates two groups of exceptions from the presumption, one for the listed companies and one for individuals. The most relevant of them are those regarding market makers, transaction reporting obligations, agreement or regulatory obligation and having place in a context of public takeover.

[12] EUCJ (C 45/08), *Spector photo v CBFA*.

[13] *Ibid.*

[14] M. Haentjens, P. De Gioia, *European banking and financial law*, cit., p. 48.

[15] art. 13, par.2, MAR establishes the criteria that must be used by the Authority to determine whether a market practice shall be defined as an accepted market practice: «competent authority may establish an accepted market practice taking into account the following criteria: (a) whether the market practice provides sufficient transparency to the market; (b) whether the market practice ensures a high degree of safety

market forces and the proper interplay of the forces of supply and demand; (c) whether it has a positive impact on market liquidity and efficiency; (d) whether the market practice takes into account the mechanism of the relevant market and enables market participants to react properly and in a timely manner to a new market situation created by that practice; (e) whether the market practice does not create or, directly or indirectly, related markets, whether regulated or not, in the relevant financial markets within the Union; (f) the outcome of any investigation of the relevant market practice by any competent authority, in particular whether the relevant market practice infringes rules or regulations dealing with market abuse, or codes of conduct, irrespective of whether it concerns the relevant market or other financial markets within the Union; and (g) the structural characteristics of the relevant market, whether regulated or not, the types of financial instruments traded and the type of market participants, in particular retail-investor participation in the relevant market».

[16] art. 12, par. 1, (c), MAR.

[17] M. Haentjens, P. De Gioia, *European banking and financial law*, cit., p. 48.

[18] art. 5 and 6 MAR. Other exemptions are provided, for instance, in the framework of the Common Agricultural Policy. For more detailed analysis about exemptions see <https://www.esma.europa.eu/regulation/trading/market-abuse>.

[19] art. 13, par. 2, MAR lists some of the elements that shall be taken into consideration in the decision. Mainly, they refer to the actual structure of the market where the transaction and its liquidity are affected.

[20] art. 16, par. 1, MAR.

[21] J.L. Hansen, *Say when: when must an issuer disclose inside information?*, Nordic & European Company Law - LSN Research Paper Series, June 2016, p.2, http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2795993

[22] art. 17, par.1, 1st subparagraph, MAR

[23] For a detailed analysis of the issue, see: J.L. Hansen, *Say when: when must an issuer disclose inside information?*, Nordic & European Company Law - LSN Research Paper Series, June 2016, p.2, http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2795993

[24] *Ibid.*, p. 27.

[25] art. 18, par. 1, MAR.

[26] Chapter 4 of MAR.

[27] Chapter 5 of MAR.

[28] Clarification of competences and powers between public authorities is the main task recently came into force throughout Europe and USA as well. The most relevant ones are the Dodd Act and the 2012 Financial Service Act, enacted in the UK.
